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| For Academic Affairs and Research Use Only |
| CIP Code:  |  |
| Degree Code: |  |

 **Course Deletion Proposal Form**

**[X] Undergraduate Curriculum Council**

**[ ] Graduate Council**

Signed paper copies of proposals submitted for consideration are no longer required. Please type approver name and enter date of approval.

Email completed proposals to curriculum@astate.edu for inclusion in curriculum committee agenda.

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**Department Curriculum Committee Chair** |

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**COPE Chair (if applicable)** |
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| Donald Kennedy | 10/27/2017 |

**Department Chair:**  |

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**Head of Unit (If applicable)**   |
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| J. Kim Pittcock | 10/27/2017 |

**College Curriculum Committee Chair** |

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**Undergraduate Curriculum Council Chair** |
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| Timothy Burcham | 10/27/2017 |

**College Dean** |

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**Graduate Curriculum Committee Chair** |
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**General Education Committee Chair (If applicable)**   |

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**Vice Chancellor for Academic Affairs** |

**1. Course Title, Prefix and Number**

**AGEC 4013 Farm Appraisal; AGEC 4043 Land Economics**

**2. Contact Person** (Name, Email Address, Phone Number)

**Mark Jordan,** **mjordan@astate.edu****, (870) 972-3942**

**3. Last semester course will be offered**

**Fall 2017**

Please clarify by selecting one of the following:

1. [X] **Remove AGEC 4043 and AGEC 4013 from bulletin for Fall 2018.**
2. [ ] Other - Please clarify - Click here to enter text.

**4. Student Population**

a. The course was initially created for what student population?

**Students majoring in Agricultural Business, with emphasis area in Agricultural Marketing and Management**

b. How will deletion of this course affect those students?

**Students will instead be given the option of taking one, new combined course, AGEC 4123 Land Economics and Farm Appraisal instead of taking separately AGEC 4013 Farm Appraisal and AGEC 4043 Land Economics.**

**College, Departmental, or Program Changes**

**5.** a. How will this affect the college, department, and/or program?

**The course offerings will be altered slightly, predominantly affecting the Agricultural Marketing and Management emphasis area within the Agricultural Business major. Instead of there being two separate courses, AGEC 4013 Farm Appraisal and AGEC 4043 Land Economics, there will be one course offered now, titled AGEC 4123 Land Economics and Farm Appraisal. Another new course is also being added to the program, AGEC 4113 Livestock and Poultry Economics. Ultimately, two courses are being dropped while two are being added, so students will wind up having the same number of upper-level AGEC courses to choose from as they have previously.**

b. **Yes / No** Does this program and/or course affect another department? **No**

If yes, provide confirmation of acceptance/approval of changes from the Dean, Department Head, and/or Program Director whose area this affects.

 c. Please provide a short justification for why this course being deleted from program.

 **These two courses are being deleted from the program to make way for a new course, AGEC 4123 Land Economics and Farm Appraisal, that will combine elements from both AGEC 4013 and AGEC 4043, where there is considerable overlap, and allow the subject matter to be delivered more efficiently and effectively to students.**

**6. Yes / No Is there currently a course listed in the bulletin which is equivalent to this one? No**

If yes, which course(s)?

**7. Yes / No Will this course be equivalent to a new course? NO**

If yes, what course?

Enter text...

**Bulletin Changes**

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| **Instructions**  |
| **Please visit** [**http://www.astate.edu/a/registrar/students/bulletins/index.dot**](http://www.astate.edu/a/registrar/students/bulletins/index.dot) **and select the most recent version of the bulletin. Copy and paste all bulletin pages this proposal affects below. Follow the following guidelines for indicating necessary changes.** **\*Please note: Courses are often listed in multiple sections of the bulletin. To ensure that all affected sections have been located, please search the bulletin (ctrl+F) for the appropriate courses before submission of this form.** - Deleted courses/credit hours should be marked with a red strike-through (~~red strikethrough~~)- New credit hours and text changes should be listed in blue using enlarged font (blue using enlarged font). - Any new courses should be listed in blue bold italics using enlarged font (***blue bold italics using enlarged font***)*You can easily apply any of these changes by selecting the example text in the instructions above, double-clicking the ‘format painter’ icon 🡪 , and selecting the text you would like to apply the change to.**Please visit* [*https://youtu.be/yjdL2n4lZm4*](https://youtu.be/yjdL2n4lZm4) *for more detailed instructions.* |

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Agricultural Business and Economics (AGEC)

AGEC 1003. Introduction to Agricultural Business Structure and organization of agricultural business. Basic economic principles and their application to agriculture. Fall, Spring.

AGEC 3003. Agricultural Marketing Present and alternative systems of marketing farm products. The principles, functions, channels, and agencies involved are described. Emphasis is on measurement of demand, costs, and efficiencies. Prerequisite, AGEC 1003 or ECON 2313 or ECON 2323. Fall.

AGEC 3013. Agricultural Records Selection of appropriate systems for farm records and agribusiness applications, computerized business accounting, spreadsheets and decision aids, and word processing applications for reports and communication. Prerequisite, AGEC 1003 or ECON 2313 or ECON 2323. Spring.

AGEC 3023. Cooperatives Organization, capitalization, and management of cooperative businesses. Operational practices and problems. Role of cooperative organizations in agricultural business. Prerequisite, AGEC 1003 or ECON 2313 or ECON 2323. Spring.

AGEC 3043. Marketing Specialty Agricultural Products Introduction to marketing high value crops, processed agricultural goods, and specialty items. Topics will include market analysis and testing, financing, pricing, and transportation. Prerequisite, AGEC 1003 or MKTG 3013. Summer. AGEC

3053. Commodity Futures Markets Function of futures markets in price discovery, price risk transfer, and speculation. Marketing strategies for agricultural, financial, and other commodities using futures contracts and options on futures. Prerequisite, AGEC 1003 or ECON 2313 or ECON 2323. Fall, Spring.

AGEC 3063. Agricultural Sales and Services The history, image and economic importance of agricultural sales and consulting are emphasized, nature and functions of contemporary, professional sales and consulting, selling process, as applied to agricultural inputs, products and the food and fiber industry. Prerequisite, AGEC 1003 or ECON 2313. Spring.

~~AGEC 4013. Farm Appraisal Factors governing the price of land, methods of land valuation, appraisals for use, sale, loan, and taxation. Prerequisite, AGEC 1003 or ECON 2313 or ECON 2323. Fall.~~

AGEC 4023. International Commodity Marketing Development and coordination of activities related to marketing agricultural commodities in foreign markets. Emphasis given to identification and analysis of market size, location, mix, methods and changes in trading for commodities in international markets. Prerequisite, AGEC 1003 or ECON 2313 or ECON 2323. Fall.

AGEC 4033. Agricultural Law Farm laws pertaining to land purchases, legal descriptions, leases, mortgages, security agreements, fences, drainage, irrigation, pollution, and quarantines. Prerequisite, AGEC 1003 or ECON 2313 or ECON 2323. Spring.

~~AGEC 4043. Land Economics Physical characteristics as related to land use, the economics of land use. Principles of land utilization, classification, conservation, zoning, and land-use planning. Prerequisite, AGEC 1003. Spring.~~

AGEC 4053. Agricultural Finance Financial elements of the farm business. Emphasis will be given to the use and sources of agricultural credit. Prerequisite, AGEC 1003 or ECON 2313 or ECON 2323. Spring.

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Emphasis Area (Agricultural Marketing and Management):

Student may select from one of the career specialty areas or consult an advisor and design a program to meet the student’s particular career goals.

Sem. Hrs.

AGEC 3003, Agricultural Marketing 3

AGEC 3013, Agricultural Records 3

AGEC 3063, Agricultural Sales and Services 3

~~AGEC 4013, Farm Appraisal 3~~

AGEC 4023, International Commodity Marketing 3

~~AGEC 4043, Land Economics 3~~

Sub-total 18

Electives: Sem. Hrs. Electives 13

Total Required Hours: 120