

Employer Needs Survey Form

Date _____ Institution _____
Return this survey by email to _____ by date: _____
(Institution provide email address above)

Proposed Degree Program _____
Brief description of the program _____

Employer _____ Type of company _____
Contact Person _____ Position Title _____
Email _____ Telephone number _____

1. List job titles with your company that require employees to have the knowledge and skills obtained from the proposed degree program _____
2. List the degree required for each job title listed in #1 _____
3. Indicate the certification/licensure required for each job title listed in #1? _____
4. How many positions do you currently have for each job title listed in #1? _____
5. How many position openings do you currently have for each job title listed in #1? _____
6. How many position openings will you have the next 2–5 years for each job title listed in #1? _____
7. What is the annual salary for each position listed in #4 & #5? _____
8. If no openings now, when do you anticipate having openings for the positions listed in #1? _____
9. Would you give hiring preference to applicants with the proposed degree? _____
10. Indicate the number of employees who would benefit from enrolling in selected coursework in the proposed degree program? _____ If yes, would you provide tuition assistance? _____
11. Would it be helpful for your employees if the courses were offered online/distance technology, evenings or weekends? _____ Indicate your preference _____
12. Indicate the type of support your company will provide for the proposed degree program, such as, program start-up funds, provide an internship site, part-time faculty, tuition reimbursement, employee release time, or equipment? _____
13. Will you or a co-worker serve on the institution's program advisory committee? _____
(provide name of employee & email)
14. Indicate the skills individuals would need for employment in the positions listed in #1.

___ Interpersonal communications	___ Supervision/Management	___ Budgeting
___ Written/oral communications	___ Leadership/initiative	___ Data analysis
___ Team work	___ Planning/Organizing	___ Public Speaking
___ Independent worker	___ Conflict resolution	___ Marketing
___ Analytical reasoning	___ Problem Solver	___ Teacher/Trainer
___ Computer programming	___ Computer applications	___ PowerPoint Presentations
___ Foreign Language (specify) _____		
___ Other skills not listed (identify) _____		
15. How will this proposed degree program benefit your local community, the state, region or nation? _____
16. Provide any additional comments about the proposed degree program. _____

Employer Needs Survey Form
Institutional Summary

(Please compile the data from each Employer Needs Survey and submit the data on this Summary Form. Return the summary form and a copy of each survey form to ADHE with your program proposal.)

Proposed Degree/Certificate Program _____

Institution _____

Name _____ E-mail _____
(person completing this form)

List names of employers responding to survey

List current job titles for the proposed degree/certificate program

List the degree/certificate required for each job title

Indicate number of current positions for each job title

Indicate number of future positions for each job title

Indicate salary for each job title

Indicate number of employers who gave preference for:

on-line/distance technology _____

evenings _____

weekends _____

at company site _____

Indicate any type of support employers will give for support of the proposed degree/certificate program

Summarize the skills needed for employment in the positions listed

Summarize any additional information provided by prospective employers

Employer Needs Survey Form
Career and Technical Education Certificate/Degree Programs

Date _____ Institution _____
Return this survey by email to _____ by date: _____
(Institution provide email address above)

Proposed Degree/Certificate Program _____

Brief description of the program _____

Employer _____ Type of Company _____
Contact Person _____ Position Title _____
Email _____ Telephone number _____

1. List job titles with your company that require employees to have the knowledge and skills obtained from the proposed certificate/degree program _____
2. Indicate the type of degree/certificate required for each job title listed in #1? _____
3. Indicate the certification/licensure required for each job title listed in #1? _____
4. How many positions do you currently have for each job title listed in #1? _____
5. How many position openings do you currently have for each job title listed in #1? _____
6. If no openings now, when do you anticipate having openings for the positions listed in #1? _____
7. How many position openings will you have the next 2–5 years for job titles listed in #1? _____
8. What is the hourly salary for each position listed in #1? _____
9. Would you give hiring preference to applicants with the proposed degree/certificate? _____
10. Indicate the number of employees who would benefit from enrolling in selected coursework in the proposed certificate/degree program _____ Will you provide tuition assistance? _____
11. Would it be helpful for your employees if the courses were offered by on-line/distance technology, evenings, or weekends? _____ Indicate your preference _____
12. Indicate the type of support your company will provide for the proposed degree/certificate program, such as, program start-up funds, provide an internship site, part-time faculty, tuition reimbursement, employee release time, or equipment? _____

13. Will you or a co-worker serve on the institution's program advisory committee? _____
(Provide name of employee and email _____)
14. Indicate the skills individuals would need for employment in the positions listed in #1.

____ Interpersonal communications	____ Supervision/Management	____ Budgeting
____ Written/Oral communications	____ Leadership/Initiative	____ Data analysis
____ Team work	____ Planning/Organizing	____ Clerical
____ Independent worker	____ Conflict resolution	____ Welding
____ Analytical reasoning	____ Computer programming	____ Repair/Maintenance
____ Foreign Language (specify) _____		
____ Other skills not listed (identify) _____		
15. How will this proposed degree/certificate program benefit your local community? _____
16. Provide any additional comments about the proposed degree/certificate program. _____