GLOBAL AGRICULTURE: TRENDS & ISSUES

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Road Warrior of Agriculture: www.cornandsoybeandigest.com Ag Globe Trotter: www.northwestfcs.com

Emotions & Behaviors

- greed
- anxiety
- complacency
- optimism
- fragile
- fear
- stubbornness



Emerging Nations

- fast rise to moderation
- BRICS & KIMT nations
- 8-5-3 rule
- 50% world growth since 2000
- 320-260-60 rule
- 2012-2020
 - world economy is \$74 trillion
 - developed countries- 2.01
 - emerging nations- 1.43

"The long term viability of these nations will be defined by the way they handle adversity."



Developed Rich Nations

- economic moderation
- public debt
- aging population
- entitlements
- 1-2% growth rate

"These nations are becoming a cluster of powerful economic nations."



World Economy Perspectives-China

- new leadership
- population shift
 - rural to urban



- state directed-capital growth
- consumer based capitalism & growth in Asian exports
- trade

Federal Reserve's Interest Rate Barometer

Indicator	Possible Change	Definite Change
Unemployment	7.0%	6.5%
Core Inflation	2.0%	2.5%
Headline Inflation	4.0%	5.0%
GDP	2.0%	2.5%

Watch List:

- FOMC voting
- FOMC minutes
- Federal Reserve Chairman & replacement

Grain Industry- 7th & 8th Innings

- slowing emerging nations
- softening of ethanol mandates
- supply and demand equation
- southern hemisphere weather
- high overhead / fixed cost structure



Livestock Industry- 3rd & 4th Innings

- Iow numbers
- resources moved to grain industry
- 50 to 65 year olds will not return
- solid demand
- Iower input cost structure
- young people



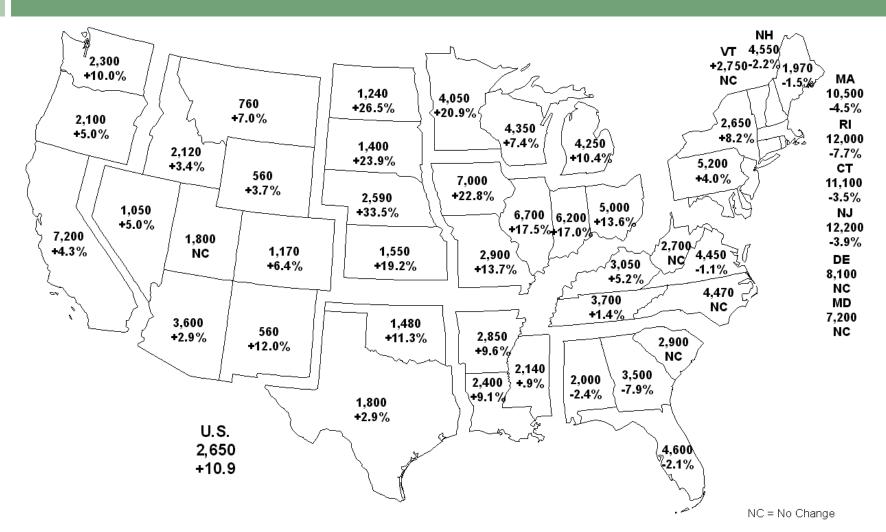
Horticulture, Vegetable, & Retail/Entrepreneurial

- growth of the economy
- housing starts
- Iower unemployment
- growth of local, natural, and organic
- eastern seaboard population dynamics



2012 Farm Real Estate Value By State

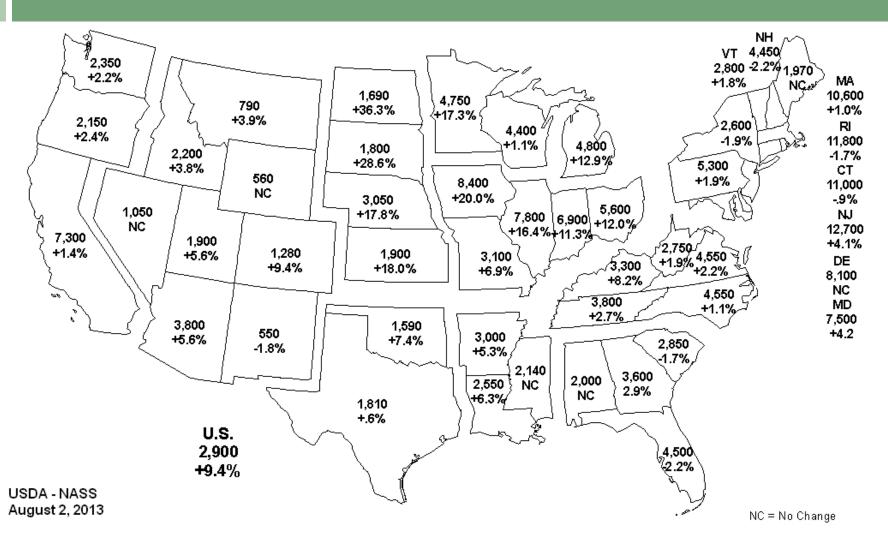
Dollars per Acre and Percent Change from 2011



Source: http://www.nass.usda.gov/Charts_and_Maps/graphics/farm_value_map.pdf

2013 Farm Real Estate Value By State

Dollars per Acre and Percent Change from 2012



Source: http://www.nass.usda.gov/Charts_and_Maps/graphics/farm_value_map.pdf

Brain Darts for Students

- 3 Year Rule
- 6 Year Rule
- internship- USA
- internship- abroad
- Professor vs. course
- Bio, business, and communications
- life long learning
- assist professor on projects
- A, B, & C students
- high tech and high touch skills