

Electric Cooperatives of Arkansas

Leading the charge for renewable energy

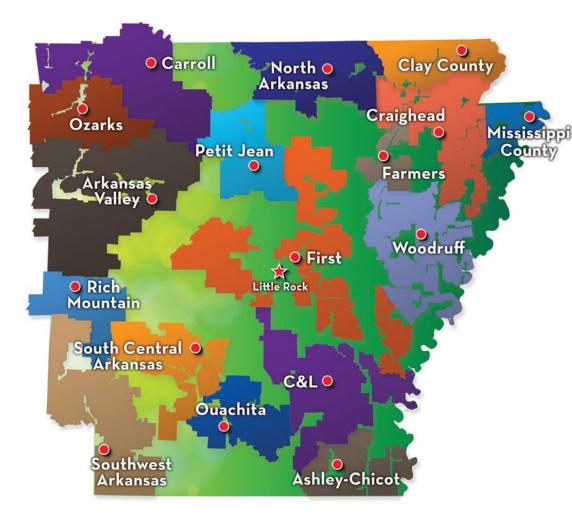




- 17 Distribution Cooperatives
- Cooperatives are owned by their members and locally managed
- Cooperatives serve 60% of the geographical area of the state in all 74 of 75 counties, but only 40% of the electric consumers. Serve just over 500,000 members or 1.2 million Arkansans.
- Serve parts of Oklahoma, Texas, Missouri and Louisiana.
- Arkansas cooperatives average six consumers per mile of line



Electric Cooperatives of Arkansas Overview

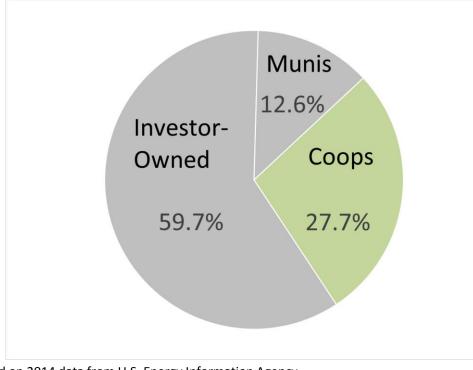


- Arkansas Electric Cooperative Corp. (AECC)
 - Generation and Transmission Cooperative formed in 1949 (regulated)
 - 359 Employees
- Arkansas Electric Cooperatives, Inc. (AECI)
 - Statewide Organization formed in 1941 (non-regulated)
 - 322 Employees
- 17 Electric Distribution Cooperatives
 - 1,560 Employees
- AECC + AECI + 17 Cooperatives =
 - 2,241 Employees
 - \$130 Million Payroll
 - \$24.7 Million Property taxes



Electric Cooperatives of Arkansas - Sales

Overall AR Electricity Sales



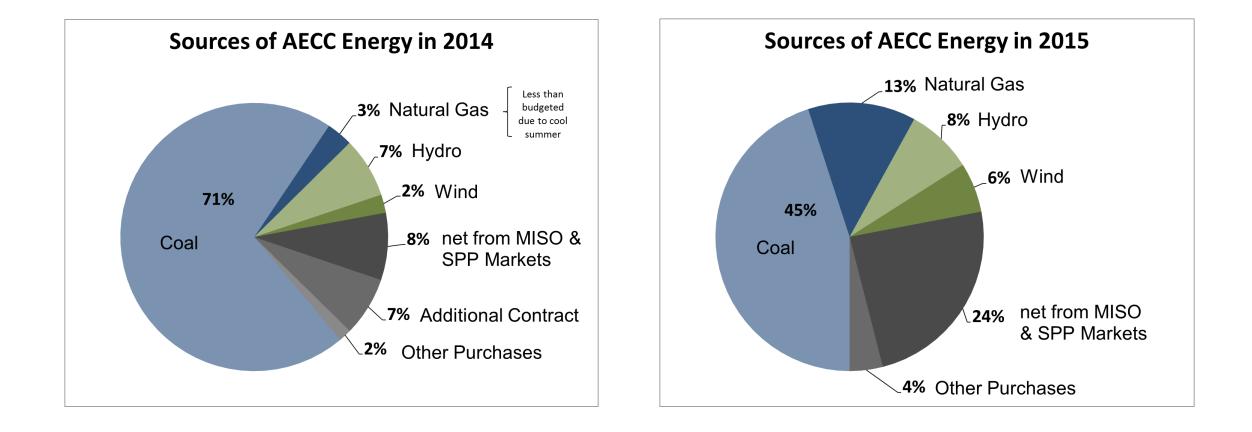
Electric Coop Shares

- Residential: 34%
- Commercial: 15%
- Industrial: 30%
- Overall: 28%

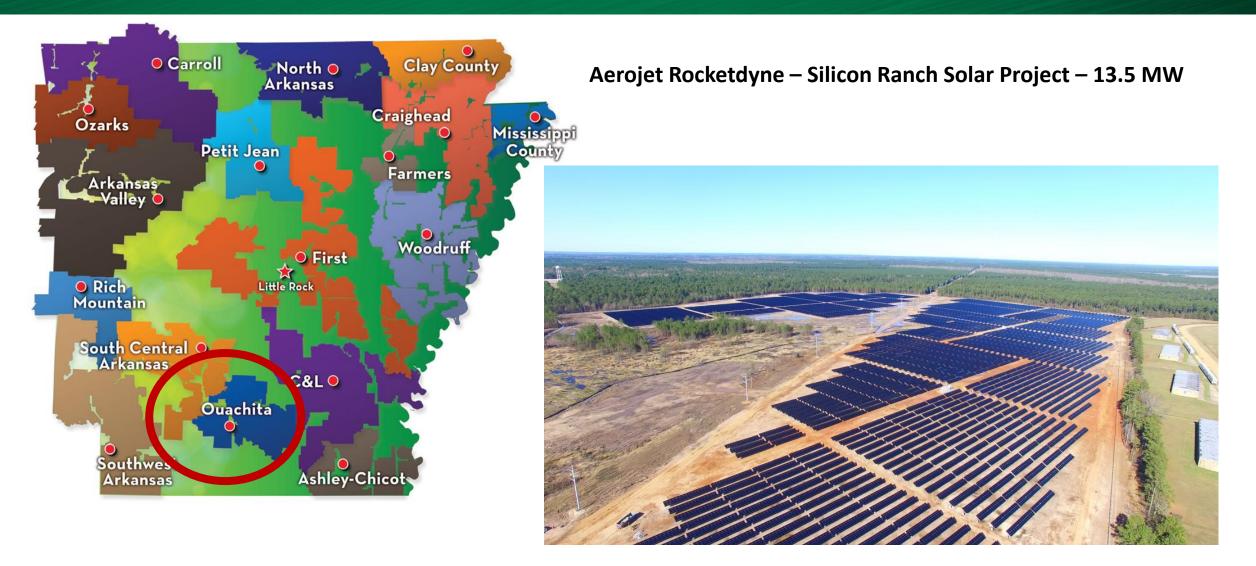
Based on 2014 data from U.S. Energy Information Agency



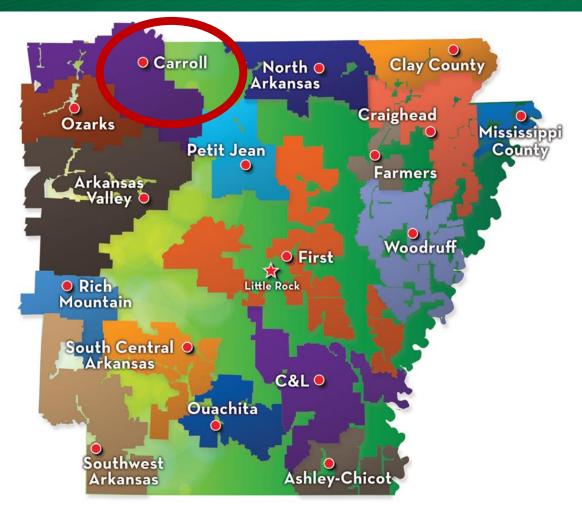
Electric Cooperatives of Arkansas – Energy Sources







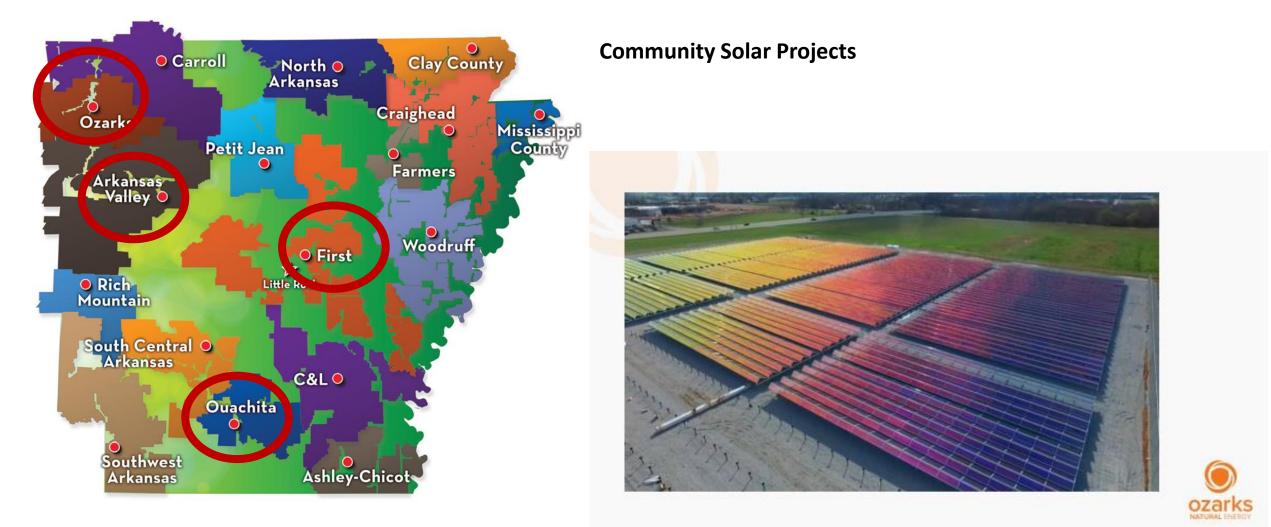




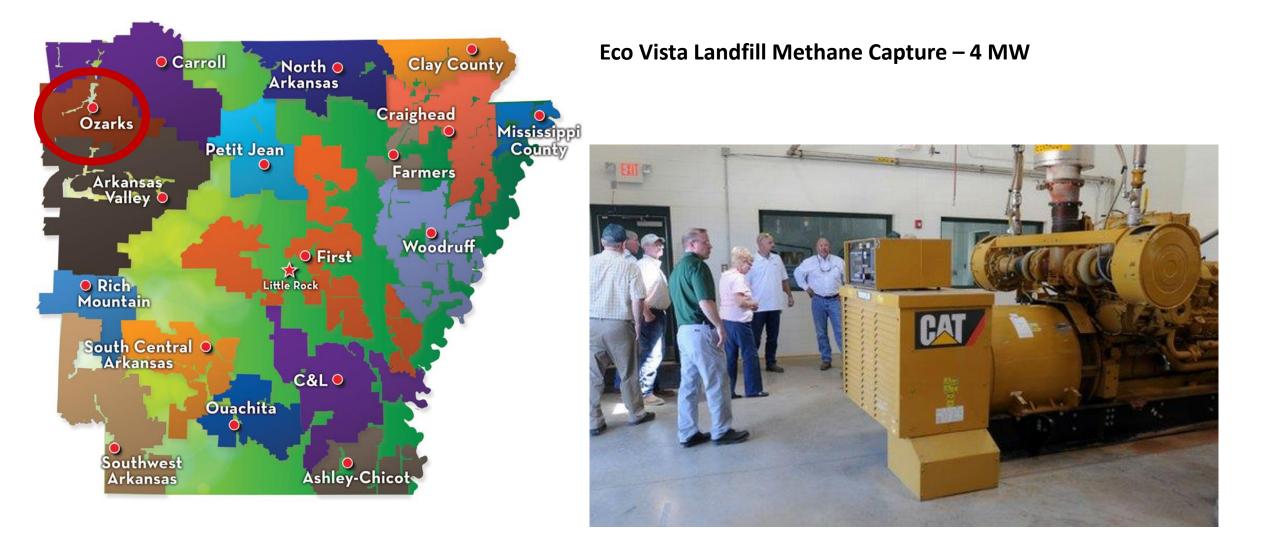
Net Metering Customers





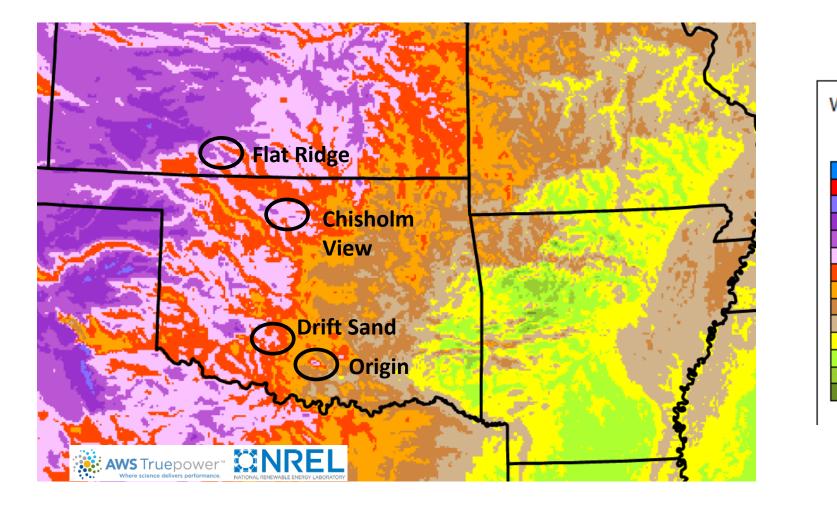








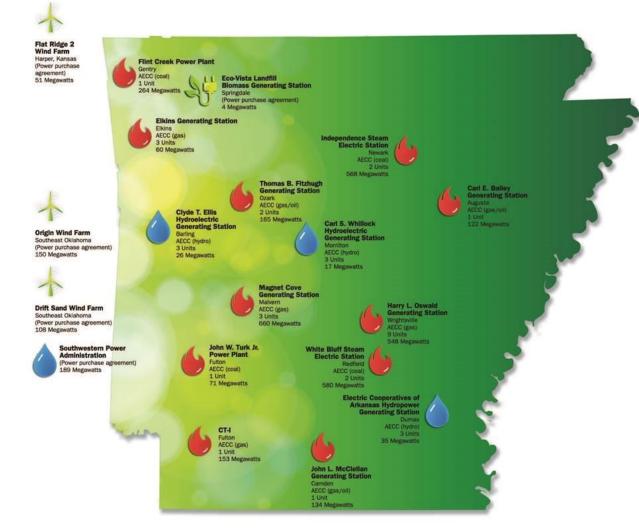
Electric Cooperatives of Arkansas – Wind Purchase Agreements



Wind Speed m/s >10.5 10.0 9.5 9.0 8.5 8.0 7.5 7.0 6.5 6.0 5.5 5.0 4.5 4.0 < 4.0



Electric Cooperatives of Arkansas – Overall Portfolio

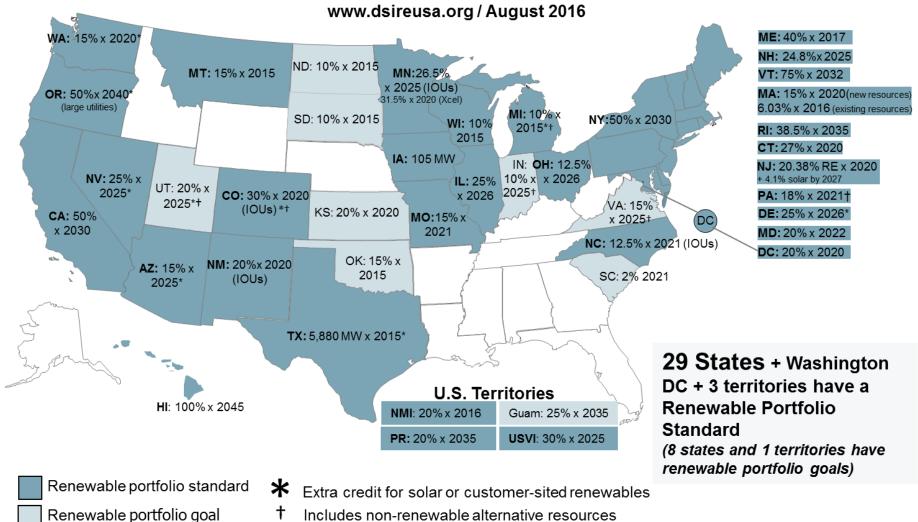


Wind, solar, biomass and hydro energy sources will comprise **18 percent** of AECC's diverse portfolio of energy resources by 2017.



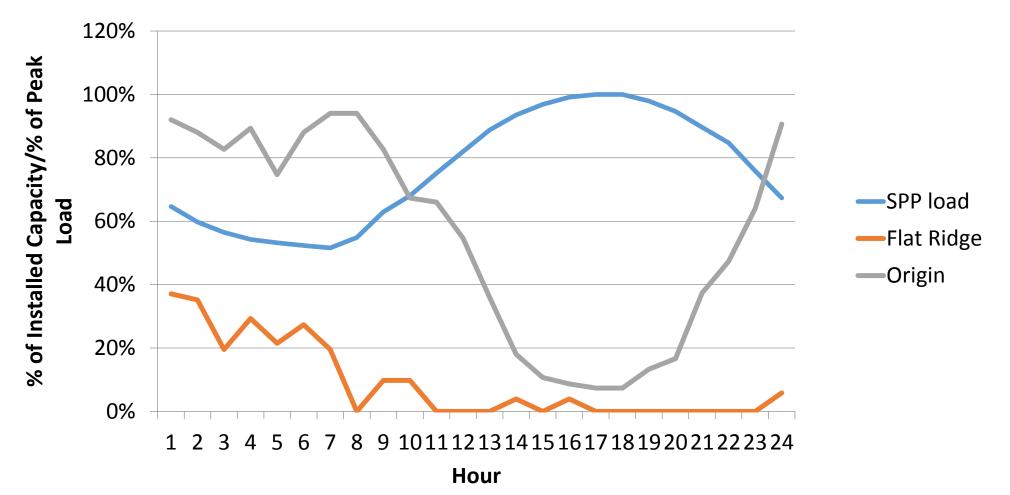
Electric Cooperatives of Arkansas – RPS Comparison

Renewable Portfolio Standard Policies



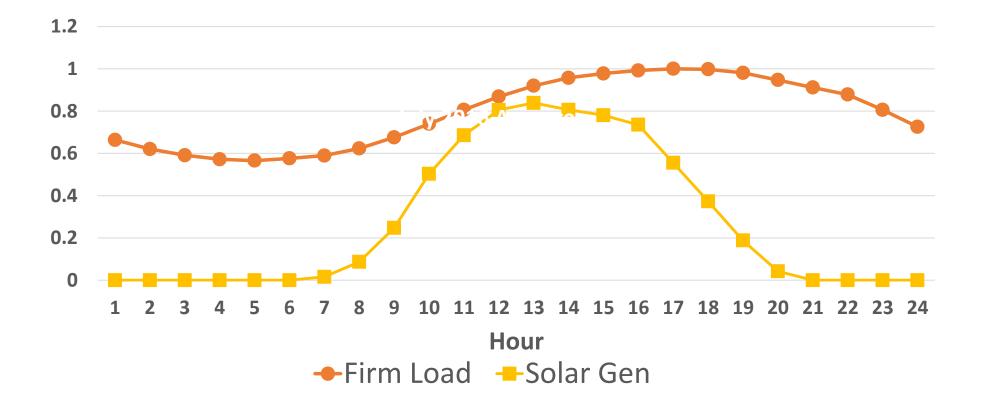


Wind Generation and Load; August 9, 2015





July 2016 Average





Electric Cooperatives of Arkansas – Today's Power, Inc.



- Wholly-owned subsidiary of AECI.
- Provides renewable energy solutions, energy efficiency programs and emergency backupgenerators for large commercial, industrial or utility customers.
- Authorized and exclusive distributor of tenKsolar products in Arkansas, Tennessee, Mississippi, Louisiana, Oklahoma and Missouri.



- Post Coal Era?
- EPA Clean Power Plan
- Coal companies bankrupt
 - Peadbody, ArchCoal, Patriot Coal
- Natural gas price stability
- Electric vehicles
- Energy efficiency
- Solar generation
- Wind generation
- New players in the industry
 - Apple

disruptive threats

-or-<u>disruptive opportunities?</u>



Electric Cooperatives of Arkansas

reliable • affordable • responsible

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